

# **Developing a Coaching Culture**

Duration: 1 day

### **Course Overview**

Welcome to the "Developing a Coaching Culture" training program! A coaching culture fosters a supportive and empowering environment where individuals thrive, grow, and reach their full potential. This one-day workshop is designed to equip leaders and organisations with the knowledge and skills to create a coaching culture that promotes continuous learning, collaboration, and high-performance.

During this training, you will learn the fundamentals of coaching, including active listening, powerful questioning, and providing constructive feedback. You will explore the benefits of a coaching culture and how it contributes to employee engagement and organisational success. Through interactive exercises and role-plays, you will practice coaching techniques and develop the confidence to incorporate coaching principles into your leadership style.

By the end of this program, you will be ready to champion a coaching culture within your organisation, helping individuals unleash their capabilities and driving excellence at all levels.

Join us for a transformative learning experience that will empower you to create a coaching culture that enhances individual growth, team collaboration, and overall organisational performance.

# Who should attend?

This program is suitable for managers, leaders, HR professionals, and anyone interested in creating a coaching culture within their organisation. Whether you are new to coaching or looking to enhance your coaching capabilities, this training will provide you with essential tools and strategies to promote a coaching mindset and develop a coaching culture. If you are committed to empowering individuals and teams to achieve their best, this program is ideal for you.

### How certification is earned

Upon successful completion of this course, you will be awarded a certificate of attendance from Expleo Academy.

#### **Related courses**

Attendees may also be subsequently interested in

Identifying our Personal Values

# Prerequisites & pre-reading guidelines

There are no specific prerequisites for this course.

#### **Context**

In this workshop you will learn the fundamentals of coaching, including active listening, powerful questioning, and providing constructive feedback. You will explore the benefits of a coaching culture and how it contributes to employee engagement and organisational success.

# **Course Objectives**

On completion of this training, attendees will be able to:

- Understand the Concept and Benefits of a Coaching Culture:
  - Define the elements of a coaching culture and its impact on organisational success.
  - Recognise the benefits of fostering a coaching culture for individuals and teams.
- Master Coaching Skills:
  - Develop active listening skills to enhance communication and understanding.
  - Practice powerful questioning techniques to encourage self-discovery and reflection.
- Provide Effective Feedback:
  - Learn how to deliver constructive feedback that supports growth and development.
  - Understand the importance of feedback in nurturing a coaching culture.
- Create a Supportive Coaching Environment:
  - Cultivate an environment of trust and psychological safety to encourage coaching interactions.
  - Encourage open communication and a growth mindset within teams.
- Incorporate Coaching into Leadership Practices:
  - Integrate coaching principles into leadership styles and daily interactions.
  - Use coaching as a tool to motivate, engage, and empower team members.
- Develop a Plan for Building a Coaching Culture:
  - Create a roadmap to establish and sustain a coaching culture within the organisation.
  - Identify potential challenges and strategies to overcome resistance.

#### **Course Outline**

### **Introduction to a Coaching Culture**

- Defining a coaching culture and its impact on organisational success
- Understanding the benefits of a coaching culture for individuals and teams

#### **Mastering Coaching Skills**

- Developing active listening skills for effective communication
- Practicing powerful questioning techniques to encourage self-discovery

#### **Providing Effective Feedback**

- Delivering constructive feedback to support growth and development
- The role of feedback in nurturing a coaching culture

#### **Creating a Supportive Coaching Environment**

- Cultivating an environment of trust and psychological safety for coaching interactions
- Encouraging open communication and a growth mindset within teams

# Incorporating Coaching into Leadership Practices

- Integrating coaching principles into leadership styles and daily interactions
- Using coaching as a tool to motivate, engage, and empower team members

# Developing a Plan for Building a Coaching Culture

- Creating a roadmap to establish and sustain a coaching culture within the organisation
- Identifying potential challenges and strategies to overcome resistance

### **Training Methodology**

The training program adopts a learner-cantered and experiential approach. Participants will engage in group discussions, interactive exercises, role-plays, and coaching practice sessions.

Experienced coaches and facilitators will guide the learning process, providing constructive feedback and insights. The training will create a dynamic and supportive learning environment, enabling participants to build coaching skills and confidence.

# **Contact**

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